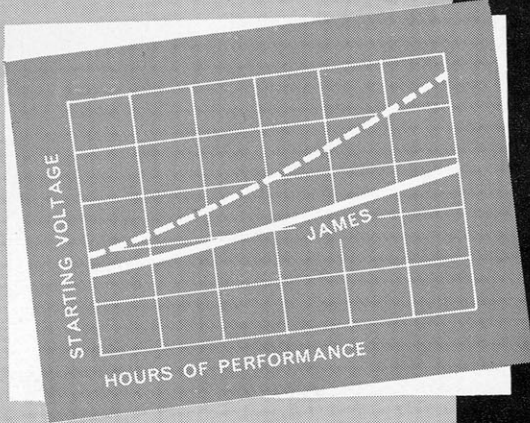


7 OUT OF 10 MAJOR POLICE DEPARTMENTS USE

**JAMES\***



*low voltage starting insures long life*

JAMES "Red Ball" design means full, instant, low voltage starting . . . your insurance of longer vibrator life and superior performance even under maximum battery drain conditions. \*Write for detailed story.



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**WANTED**

Surplus 30-40 mc equipment that has been replaced with the new FM units. Will buy complete lots or individual units. Advise make, model and condition.

**E A SUPPLY CO.**  
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**WINKLER**

(Continued)

or sarcastic retort over the air, REMEMBER not to CHEAPEN the system for a brief period of "LETTING OFF STEAM," at the sacrifice of TOMORROW'S GOOD, or YESTERDAY'S ACCOMPLISHMENT. This again reverts back to those qualities of leadership previously mentioned. Liken yourself to the maestro of a symphony orchestra. Remember, everyone is WATCHING YOU, by LISTENING TO YOU.

The radio dispatcher cannot rehearse. He plays to a full capacity house all of the time. When the mike switch is turned on, "THAT'S IT." The question for the dispatcher to ask himself is: "Is it worth the struggle?" The answer is "YES."

It is the same as our basic laws. Obey them and everything is easy because you perform the functions of a good citizen. Resist the law and you go to jail, and you forfeit good citizenship. The same things apply to radio dispatching. DO IT THE RIGHT WAY AND YOU LEAD EVERYONE WHO LISTENS TO YOU. The requisites of leadership are hard. Go ahead and be discourteous, hot tempered and impatient. Go ahead and resent "repeats." Be flippant. Be careless. BUT YOU WILL PAY. You will LOSE the respect and confidence the officers have in you.

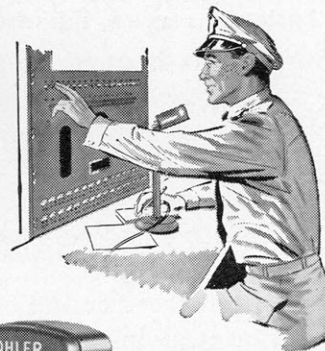
You can encourage and foster the practice of "poor" mobile transmissions by your own actions. You literally broadcast: "The lid is off, anything goes." So your system becomes a plaything and it becomes cheaper and weaker every day . . . and WHY? Because the dispatcher gets cheaper and weaker. The weaker and more careless the dispatcher becomes, the less he can display qualities of leadership.

When the dispatcher is no longer able to "LEAD" by practicing and inspiring good dispatching procedure then . . . it's all over.

I can well remember a dispatch I monitored once whereby the dispatcher of a fair sized municipal department broadcast: "Break up a gang of boys at so and so." Upon arrival, the patrol car officer reported: "10-7 juvenile disturbance." From then on, the main station dispatcher no longer asked the cars to: "Break up a gang of boys."

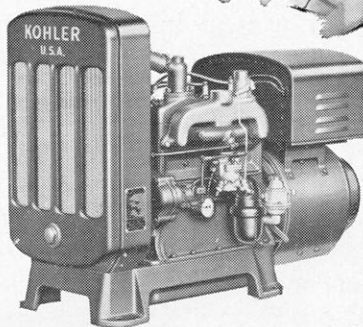
I have many times heard a patrol

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**ELECTRIC PLANTS**  
*Stand-by protection for communications*



**Power when most needed**

Stand-by Kohler plants—750 watts to 15 KW—take over critical loads automatically when storms or accidents cut off central station power. Prevent interruption of radio-telephone, alarm and signal systems. Maintain automatic heat, emergency lighting, at headquarters. Act before the emergency. Mobile and portable models for sole supply on maintenance and repair trucks are available. Write for folder 2-F.



MODEL 5E61, 5 KW, 115/230 volt AC. Automatic stand-by. Length 40", width 17", height 28".

Kohler Co., Kohler, Wisconsin. Established 1873

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