

MEMBER SERVICES

More than Enough

Sometimes it seems like we are living in an environment of scarcity—as if there's just not enough to go around. I talk to chapter leaders who tell me they have a difficult time recruiting new and emerging leaders to fill their chapter officer roles, or that there is a shortage of volunteers to help execute the chapter conference, or that there is just not enough time to do things the right way. I want to encourage you today to stop having a scarcity mentality and to start believing in an abundance mentality (and I want to thank the late Stephen R. Covey for changing my mind).

A scarcity mindset tells us that there just isn't enough: resources, talent, money, skills, glory, abilities, good ideas, etc. It creates a win-lose environment. If I win, you lose, and vice versa. This kind of thinking keeps us operating under a shortfall. It is destructive and stifles creativity. It limits us and the people around us, especially the people we should be empowering to achieve great things.

An abundance mindset turns all of that upside down. It recognizes that we are surrounded by talent. Sometimes that talent needs to be developed and coached, and really, aren't we all supposed to be mentoring someone? Abundance mentality recognizes that you have plenty of time as a resource—the same 24 hours a day that Steve Job's team had when they invented the Macintosh computer. What is different between us and them is how we choose to utilize our time. Abundance thinking makes you realize that when you are an APCO member, you are swimming in a talent pool full of individuals who want to contribute, but perhaps don't know how. You may have to think of new and innovative ways to reach out to them to capture their attention, but they are there and available to you as a leader. Abundance thinking creates a win-win environment. You win, your colleagues win and those around you win.

The Member & Chapter Services Committee (MCSC) believes in an

abundance mentality. One of their primary goals is to mentor chapter leaders to be equipped to serve the local APCO members. They achieve this through many means—committee members are accessible to you via email (see the committee's website for full listing) and also at APCO's annual conference, where they host the Chapter Leaders Training Course. The training course will take place in New Orleans from 8–11 a.m. on Sunday, August 3. It's a great opportunity to have face time with other chapter leaders and MCSC members. But if you can't wait until August, the MCSC will be hosting two Chapter Leaders Teleconferences in May: Wednesday, May 21 at noon, and Thursday, May 22 at 2 p.m. (Eastern time). Visit www.psconnect.org and click on the "Events" link to access the registration pages.

Changing your mindset from scarcity to abundance will impact more than just yourself. You'll find that it will change your workplace, your chapter, your home and your relationships. You don't lack—you are more than enough.

~ANN RUSSO, senior manager, Member Services, APCO International

HISTORICAL PERSPECTIVE

I Know You're Out There!

One of the goals of the historical committee is to assist chapters in preserving their history. All chapters should have a historian, and I commend the chapters who are proudly promoting their legacy in public safety. *Preserving*

yesterday for today, safekeeping today for tomorrow.

The historical committee provides several easy ways to preserve your chapter's history. First, submit chapter photos for the photo contest currently being sponsored by the APCO historical committee. We are looking for the



Is this your photo? It could be! Submit to the APCO Historical Committee photo contest today.

oldest photos you can find of individuals, your chapter or radio equipment. Gift certificates will be awarded in all three categories. The historical committee will name winners at APCO's Annual Conference in New Orleans. You do not have to be present to win. Submission deadline is July 1, 2014, and you can submit your entries to photocontest@apcointl.org.

These entries can then be submitted to the APCO online museum to represent your chapter's personal collection. I would also encourage chapters to provide a link on their websites to APCO's historical site (www.apcohistory.org) maintained by the Illinois chapter and the APCO online museum.

As I said in the headline, "I know you're out there!"

~RICH RYBICKI, Historical Committee chair

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